



DEFENSE LOGISTICS AGENCY

AMERICA'S COMBAT LOGISTICS SUPPORT AGENCY



DLA Troop Support

Clothing & Textiles Supply Chain



Agenda

- Clothing and Textiles Overview
- Item Changes
- Issues
- Questions



Clothing & Textiles Mission

Provide dress and field uniforms, field gear, tentage, and personal chemical protective items to the Armed Forces in peace and in war

- Warfighter Support Enhancement
- Stewardship Excellence
- Workforce Development



Clothing & Textiles

Class II Products & Services



Ecclesiastical Items



Flight Suits



Class A Uniforms



Go-to-War Camouflage



Body Armor



Chem Suits



Tents



C&T Life Cycle Management High Level View

Warehousing & Distribution



Requirements



Development



Production



Procurement



Clothing & Textiles

Customers / Items

Customers: 20,600
 Orders: 5.9M annually
 average 489k monthly
 Items: 45,500

Sales

FY07 \$2.0B
 FY08 \$2.4B
 FY09 \$2.5B
 FY10 \$2.1B

**FY11 Forecast
 \$2.5B**

The Big Picture

Obligations

FY07 \$1.9B
 FY08 \$2.1B
 FY09 \$2.6B
 FY10 \$2.0B

**FY11 Forecast
 \$2.1 B**

Personnel / Vendors

Employees (auth): *330 civilian
 + 10 military
 Suppliers: 600
 *includes 2 DSCP Europe positions



FY10 Plan vs. Execution

	FY10 Plan	FY10 Actual	Gross Sales @ Standard
Dress Clothing	\$190M	\$193M	\$191M
Accessories/Utilities/Footwear	\$534M	\$681M	\$764M
Individual Equipment	\$701M	\$496M	\$542M
Organizational Clothing	\$682M	\$606M	\$650M
Total	\$2.107B	\$1.976B	\$2.147B



Active Utility Uniforms

1. Army Multi-Cam (OCP)
2. Army Combat Uniform... Fire Resistant with Permethrin (UCP)
3. Army Combat Uniform... Fire Resistant without Permethrin (UCP)
4. Army Combat Uniform... Standard (UCP)
5. Marine Corps... Desert (MCCUU)
6. Marine Corps... Woodland (MCCUU)
7. Navy... Desert Camo Uniform (phase out for all other Services)
8. Navy... Woodland BDU (phase out for all other Services)
9. Navy... Working Uniform (TFU)
10. Navy... Type II Camo (Desert, in development)
11. Navy... Type III Camo (Woodland, in development)
12. Air Force... Airman Battle Uniform
13. Coast Guard... Operational Duty Uniform

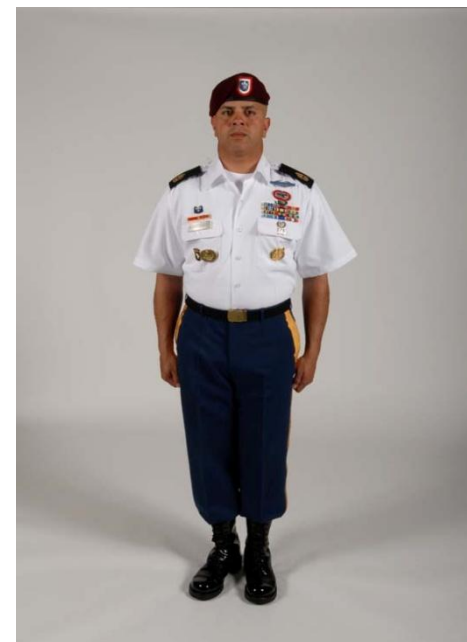


Changing Customer Requirements

- Army Combat Uniform (ACU)
 - Permethrin
 - Multi-Cam Camouflage
 - New Flame Resistant Fabrics
- Airman Combat Uniform (ABU)
 - Potential Change in Fabric
- Navy Working Uniform (NWU)
 - NWU Type II
 - NWU Type III
- Improved Physical Fitness Uniform (IPFU)
 - Greater Reflective Capability
- Improved Physical Training Uniform (IPTU)



What's Coming Next ???





Issues

- Name Change
- Tightening Budgets
 - Push for Cost Reductions
- Cotton Pricing
 - Firm Fixed Price Contracts and Competition In Contracting Act (CICA)
- Camouflage Uniform Shade
- Berry Amendment



How to Do Business with C&T

- DSCP Web Site <http://www.dscp.dla.mil>
 - Points of Contacts
 - Product Lines
- C&T Web Site <http://dscp.dla.mil/clothingandtextiles/index.asp>
- DLA Internet Bid Board System (DIBBS)
 - <https://www.dibbs.bsm.dla.mil/>
 - Solicitations, Drawings, Specifications, and Standards listed
 - Can be downloaded
- Small Business Office Web Site
 - <http://www.dscp.dla.mil/sbo/index.asp>
 - General Guidance concerning how to do business with DSCP
 - Michael McCall – Program Manager Small Business Office – 215-737-2323, Michael.McCall@dla.mil
 - Joann Gatica – Small Business Specialist – 215-737-5910, Joann.Gatica@dla.mil



Who to Contact?

C&T contracting staff organized in Divisions by Product Group and Programs

- **Dress Clothing**

Dress Uniforms, Heraldics, Shirts, Headwear, Outerwear

Sharon Piecyk (215) 737-8043

- **Field Clothing**

Footwear, Accessories, i.e. T-Shirts, Fitness Uniforms, Utility Clothing

Steve Merch (215) 737-2401

- **Organizational Clothing**

Cold Weather & Flight Clothing, Gloves, Chemical Protective Items

Kevin Peoples (215) 737-5657

- **Equipment / Tentage**

Body Armor, Equipment, Tents, Helmets, Safety Items

Terri Scheetz (215) 737-3274

- **Strategic Material Sourcing Group**

3PLs, Industrial Base Planning

Donna Pointkouski (215) 737-4290

- **Supplier Support Division**

Ali Ahmed (215) 737-3191



Closing

- Thank You
- Questions